

Financial Services

Your workforce is not ready to meet the challenges in the financial services industry.

The skills gap is real—especially in the financial services industry. Company leaders worry that shortages of qualified workers will make it difficult to meet increased regulatory requirements, provide innovative products and services and deliver extraordinary customer service.

Invest in your talent now.

The financial industry is critical to the global economy. Investing in talent can help your organization keep pace with the latest industry and regulatory advances. Growing and developing your workforce will ensure that your organization increases productivity and profitability.

Ensure your people strategy supports your business strategy.

Successful organizations are expanding beyond traditional talent models to ensure their people can meet the changing demands of the financial services landscape. You need to promote continuous learning aligned with corporate, regional and branch goals. To attract and retain key talent, foster a culture of compliance across your entire company and ensure staff have the certifications and competencies to drive the business forward.

With SumTotal you can:



“Employee engagement and compliance are at an all-time high because SumTotal Learn provides the content our people need to do their jobs today and to build skill sets for jobs they may have tomorrow.”

**Cathy de Pasquale – Director of Strategic Development and Delivery
Department and Senior Vice President, Flushing Bank**

1 “Skills shortage and speed of technological change of key concern to Financial Services CEOs.” PwC, February 12, 2016.
2 “Shifting demands, competing priorities: Adjusting to the new talent realities in financial services.” PwC, February 2016.
3 “Global Human Capital Trends 2016.” Deloitte University Press, 2016.



70% of financial services CEOs are extremely concerned that limited availability of skills threatens their organization's potential for growth.¹



47% of financial services leaders are changing their approach to leadership development.²

Percentage of financial services organizations **ranking the following as challenges:**³



Leadership



Culture



Engagement



Learning

Ready to learn more? Our SumTotal experts work with organizations around the globe to improve organizational performance through people strategies – and we're ready to share our expertise with you.

Visit www.sumtotalsystems.com to explore our solutions, resources and upcoming webinars.