

Healthcare

Just one incompetent worker can cost you: your patients, reputation and more.

Your organization's highest priority is safe, high-quality patient care. To achieve that, you need to have the right people on the job at all times—staff with the appropriate competencies, qualifications and credentials. Ensuring that you've got competent people on the job can improve patient outcomes and reduce costs for the organization.

Give your workforce the knowledge to deliver great care.

Healthcare organizations depend on a large cadre of highly trained staff. The industry has seen dramatic shifts since the Affordable Care Act (ACA) took effect—including expanded responsibilities for facilities and providers. The demand to provide more services increases the need for workforce development. But many healthcare pros have limited time for required compliance training—let alone time to develop new skills.

Keep your staff engaged and loyal.

Your people have choices: If they're not happy working for you, many other employers are ready and willing to hire them. Show your employees that you value them: develop staff through learning and evaluation aligned with their professional goals.

With SumTotal you can:



team members using observational checklists to verify competency

employees to learning via mobile, virtual training, and compliance coursework where and when they need it

people to develop and grow their skills, driving the retention of key staff

“We can offer opportunities for learning in a much more flexible way as a result of eLearning. This enables us, as a corporate university, to fulfill our role of learning and development in a strategic manner.”

Monique Dings – Academy Director, VieCuri

1 “Skills as the New Currency of Business Impact.” Brandon Hall Group, October 2015.
2 [Healthcare Occupations](#). Bureau of Labor Statistics. December 17, 2015.
3 “Linking Soft Skills in Patient-facing Staff to Hospital Satisfaction Scores.” Howard Adamsky, Aberdeen Group, January 2016.



33% of healthcare organizations say that a lack of skilled labor impacts their ability to comply with external quality standards and regulations.¹



Jobs in healthcare are **projected to increase 19%** over the 10 year span from 2014 to 2024.²



When asked about the relationship between talent and patient satisfaction levels, **100% of healthcare providers** indicated that talent plays a vital role in determining eventual HCAHPS scores.³

Ready to learn more? Our SumTotal experts work with organizations around the globe to improve organizational performance through people strategies – and we're ready to share our expertise with you.

Visit www.sumtotalsystems.com to explore our solutions, resources and upcoming webinars.