

Get Current, Stay Current: 9 reasons to make the move from on-premise to hosted

According to Gartner, companies who choose to own and manage their applications on premise can spend up to four times the cost of an annual software license in Total Cost of Ownership (TCO).

With over 16 years experience, 100% specialization, and 24x7 dedication, SumTotal's hosting services realizes immediate benefits, including efficiencies of cost, performance, and support. Learn why over 1,500 installations worldwide, including some of the world's largest companies, choose SumTotal hosting.

1. Control IT Costs

Outsourcing to SumTotal converts hard and soft IT costs, which are difficult to quantify and predict, into a predictable, stable expense, allowing you to budget effectively and avoid surprises. Future costs for adding users can be determined in advance with accuracy.

2. Reduce Labor Costs

Hiring and training IT staff for specialized technical skills is expensive. Unlike Microsoft or Cisco products, where there are vast pools of certified experts in the market, SumTotal solutions are much more highly specialized. Our Cloud Services let you focus your scarce IT resources on strategic initiatives that build your core business, instead of the specialized SumTotal platform.

3. Get SumTotal's Next Generation Technology, Not a Broken Budget

The new SumTotal product architecture, designed for large scale deployments, is a radical departure from previous implementations and makes extensive use of shared resources. A typical customer is installed on over 40 servers, far more than most customers expect to budget for. Re-training your IT staff on this new architecture will consume significant resources as well.

4. Increase Capital Efficiency

SumTotal's Enterprise products require expensive, high performance, resilient, highly available data-center infrastructure. Offloading the hosting to SumTotal frees up infrastructure capacity that can be allocated to processes that expand your business.

5. Reduce Risk

SumTotal assumes and manage the risks involved in global application delivery for you. With specific industry knowledge in security and compliance issues, we have a core competency of designing to avoid risk in our areas of expertise.

6. Improved Customer Support Experience

When supporting a customer-hosted installation, the operating environment is unfamiliar to SumTotal's support staff, and gaining access to customer's environments and logs often hinders the ability to replicate and troubleshoot issues, delaying resolution. Conversely, when supporting a SumTotal Cloud customer our support staff are working in a known environment with immediate access to all logs and analysis tools. Deployments are faster and issues resolved more quickly because Support works hand-in-glove with Cloud Operations, PS and Engineering.

7. Improve Performance

SumTotal's extensive deployment architecture is highly scalable, with the ability to increase resources where needed without service interruption. And our global Content Delivery Network securely positions your course content close to the end users, dramatically improving performance for global customers.

8. Stay Focused on Your Core Business

Businesses have limited resources, and the demands on IT resources are ever-growing. Far from being made obsolete by outsourcing SumTotal, your IT department has an opportunity to contribute to the success of the enterprise more directly than ever before. Instead of being reactive and operations-focused, the IT department can focus on strategy and high-value activities that align with and support the business goals of the enterprise.

9. Level the Playing Field

SumTotal's focus on a single product delivery ensures a scalable, enterprise-class infrastructure and economies of scale that provides access to technology and expertise beyond what most companies are willing to invest. SumTotal provides the same level of scalability, reliability, and security to all customers, from the largest global corporation to the smallest startup.

Conclusion

For most companies, the decision to outsource hosting isn't about a lack of technical ability to host it in-house. It's more a question of: is this our core competency, or should IT focus our resources on supporting the business more directly and leave hosting SumTotal to the experts who are dedicated to this function?



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