

Your Most Trusted Partner

Customer View

"When we were evaluating the different options that we had for implementing a platform to run across all of our different business units, SumTotal was the only one that actually had all of the modules we needed in one integrated solution."

— Veronica Elizondo
Director of Human Capital Projects



SumTotal Systems, Inc. is the global leader in strategic Human Capital Management (HCM) solutions that provide organizations with a new level of visibility to help make more informed business decisions and accelerate growth. Recognized by industry analysts as the most complete solution, SumTotal provides full employee lifecycle management, including a core system of record, from a single vendor for improved business intelligence. We offer customers of all sizes and in all industries the most flexibility and choice with multiple purchase, configuration, and deployment options.

Key Highlights

- Thousands of customers and Millions of global users
- Servicing over half of the Fortune 500
- Recognized by industry analysts as the "most comprehensive"
- Consistently top rated in analyst reports
- Described consistently as a "market visionary" and "the top choice for global organizations"
- First-to-market with a strategic human capital management platform that supports all key HR and talent processes
- Deep domain expertise and industry specific capabilities

MOST COMPLETE

Customers choose SumTotal because we offer the broadest and deepest solution available with best-in-class capabilities. SumTotal offers a complete, end-to-end solution that covers Talent Acquisition, Talent Management, Talent Development, and Workforce Management.

Leading global enterprises, mid-sized organizations, educational institutions, and government agencies around the globe trust and rely on SumTotal as their long-term business partner. SumTotal brings the most proven, enterprise-class strategic HCM solution and services that can help your organization to achieve immediate bottom-line results.

MOST FLEXIBLE

SumTotal offers customers a high-degree of flexibility and choice in solution deployment. Our passion for innovation is only matched by our ability to execute, and that is why our global customers rely on us to help them achieve tangible business results. SumTotal's flexible technology architecture allows for rapid deployment and faster time-to-value. With multiple deployment options including SaaS, Cloud-based hosted, or on-premise, we meet the customer specific needs of any size organization and across every vertical industry.

**SUMTOTAL STRATEGIC
HUMAN CAPITAL MANAGEMENT PLATFORM®**

- Workforce Strategy & Planning
- Recruiting
- On-boarding
- Competencies
- Performance
- Compensation
- Succession
- Career Development
- 360 Degree Feedback
- Learning
- Social Collaboration
- Scheduling
- Time & Attendance
- Expense Management
- Core HR Management
- Workforce Analytics
- Payroll & Compliance

MOST ADVANCED

Customers choose SumTotal for our advanced vision in strategic HR process enablement and thorough understanding of their complex business challenges outcomes. SumTotal is uniquely positioned to help organizations with our comprehensive platform that connects end-to-end workforce processes, improves business insight across your entire organization and offers a superior user experience with best-in-class capabilities. Having deployed in over 160 countries across 29 different languages, including over 50% of the Fortune 500, we have the deepest experience and best practices in complex global deployments. With the deepest multinational domain expertise, SumTotal can help solve your unique challenges.

Through an easy-to-use, natively-integrated platform, SumTotal connects critical workforce processes to more effectively plan, hire, align, deploy, develop, train, motivate, retain, and analyze your high performing workforce. With SumTotal, organizations are better able to optimize resource planning and allocation, control administrative costs, motivate employees and managers, align the workforce with corporate objectives, and drive business performance.

Validated by leading industry analysts as the most comprehensive solution available, SumTotal's is the only vendor to offer your organization unprecedented flexibility to link every component of the employee lifecycle.

ONE VENDOR, ONE VERSION OF THE TRUTH

SumTotal is the only HR solutions provider to deliver one version of the truth for improved business intelligence and decision making when it comes to managing your workforce as well as your extended enterprise. Our innovative platform offers complete end-to-end employee lifecycle management, holistic talent workflows, and comprehensive cross-functional reporting and analytics. No other vendor can provide the level of analytic insight into your business like SumTotal.

About SumTotal // SumTotal Systems, Inc. is the global leader of strategic Human Capital Management (HCM) solutions that provide organizations with a new level of visibility to help make more informed business decisions and accelerate growth. Recognized by industry analysts as the most complete solution, SumTotal provides full employee lifecycle management, including a core system of record, from a single provider for improved business intelligence. The company offers customers of all sizes and industries the most flexibility and choice with multiple purchase, configuration, and deployment options. We have increased the performance of the world's largest organizations including Sony Electronics (NYSE: SNE), AstraZeneca (NYSE: AZN [ADR]; London: AZN), Amway (KUL:AMWAY), Seagate (NYSE: STX),

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