

**Develop.
Lead.
Achieve.**



sumtotal[®]
A Skillsoft Company

**Winning organizations
focus on developing
productive talent
and building the
right leaders to
achieve success.**



**EMPOWER YOUR
PEOPLE AND WATCH
PERFORMANCE SOAR.**

It's time to break down barriers and remove friction. SumTotal blurs the lines between learning, talent and workforce management so your people can simply focus on growth – not which system to log into. By putting meaningful insight and relevant actions front-and-center, we make it simple for all your employees to reach their full potential.

**DELIVER UNPARALLELED
PERSONALIZATION TO DRIVE
EMPLOYEE ENGAGEMENT.**

Your people are the backbone of the organization's success: they deserve more than a one-size-fits-all approach to development. Managers and HR leaders can't do it all alone, so we're delivering personalized tools that engage every employee in a unique self-directed path for growth and mobility.

**CREATE A CULTURE OF
CONTINUOUS LEARNING
AND BOOST WORKFORCE
CAPABILITIES.**

Continuous learning isn't a 'nice to have'. Rapidly changing business demands make pervasive learning a necessity to remain agile and relevant. We make it easier than you ever thought possible to search, discover – and, even be served – contextual learning that will expand skills and build overall capabilities.

**ENABLE AN INDIVIDUALIZED
PATH FOR GROWTH AND
INSPIRE DEDICATION.**

Eliminate uncertainty and create an achievable vision. Whether employees are focused on getting better at their current jobs or preparing for the next step, configurable tools help each individual identify capability gaps, define and track development priorities and create a personal plan for achieving goals.

**DELIVERING INNOVATION
TO PROPEL THE
INDUSTRY FORWARD.**

We keep our pulse on industry trends and evolving practices so you don't have to. We collaborate closely with customers and top industry thought leaders and analysts to understand needs and anticipate where the industry is heading. This translates to technology that keeps you one step ahead of the rest.

**NURTURE PERFORMANCE
AND GROWTH AT EVERY
LEVEL TO CULTIVATE
TOMORROW'S LEADERS.**

Effective managers and leaders have a profound effect on your success, but poor ones can derail your efforts even faster. Identify and nurture top performers to build leadership bench strength while fostering a sustainable pipeline of talent that will fuel performance throughout all levels of the organization.



Building beautiful technology to support your journey. The SumTotal Talent Expansion[®] Suite.

SUMTOTAL LEARN

**GO BEYOND TRAINING
YOUR WORKFORCE.**

The industry's most complete and intuitive learning management system (LMS) meets a full range of learning delivery needs while supporting today's learning program innovation - from ILT to blended learning, leveraging bite-sized activities and connecting to curated content, SumTotal has you covered. Our innovative enterprise search and intelligent learning recommendations algorithm ensure learning is accessible and continuous, keeping your users engaged and adopting learning initiatives that fuel their development.

SUMTOTAL TALENT

**ENGAGE, NURTURE
& MOTIVATE YOUR PEOPLE.**

A modern and unified set of tools equip people in every role to define their own self-directed paths for growth and career progression, while ensuring their efforts align with the goals and business demands of their teams and the broader organization. SumTotal Talent delivers intuitive and engaging solutions - from recruiting and onboarding to performance management and succession planning - that make it simple to attract, know, develop, plan and reward your workforce from one place.



SUMTOTAL WORK

GROW YOUR BOTTOM LINE AND ACHIEVE COMPLIANCE.

Make Workforce Management (Time & Attendance, Scheduling, and Absence Management) your competitive advantage by optimizing productivity with total process automation to maintain compliance and maximize top- and bottom-line growth. Further minimize risk exposure by deploying with SumTotal Learn to automatically validate current certifications and training. Our Expense Management, Payroll and Benefits solutions take you further with common-sense technology that gets the job done quickly and accurately.

SUMTOTAL CORE PLATFORM

EXPECT PERSONALIZATION AND INSIGHT FROM YOUR HCM SYSTEM.

Make it easy for every role in your organization—from individuals, to managers to leaders—to focus on a self-directed path for growth progression and critical development and learning actions to drive productivity and performance, not deciding which application of your HCM system they need to log into. The SumTotal Core Platform takes a holistic approach to optimizing the capabilities of your workforce by unifying information and actions from across the SumTotal Talent Expansion® Suite, even from third-party systems.

There's more than one reason why we're a leader.




“Our employees are incredibly passionate about the impact their work has on people every day. To build on this passion, we want to engage people and equip them with the most innovative, impactful and proven tools for professional growth.”

Angela Rose Wright, Director of Talent Process & Systems
for the American Cancer Society

“SumTotal is **second in usage only to e-mail** among employees.”

Capgemini



Global expertise to take you further than you ever thought possible.

With an intense focus on empowering HR and IT professionals globally with the technology to drive performance, we put our extensive experience working with a number of the world's "Greatest Places to Work" to work for you.



Innovation to deliver actionable insight.

We work closely with our customers to ensure that we're evolving our products to deliver the data HR professionals need to make critical business decisions.

“SumTotal continues to innovate in the learning and development segment. SumTotal’s strengths include the breadth of solutions, depth of the various talent modules, and an R&D focus on innovating the unifying power of the elixHR® platform.”

Lisa Rowan, IDC Research Vice President
for HR and Talent Management Services

INDUSTRY AWARDS AND RECOGNITION

Nucleus Research, The Eight Hot and Cold Vendors of 2017: Hot Software Vendor

Aragon Research Globe™ for Corporate Learning: 2017 Leader in The Race to Modern Learning Report

Nucleus Research, WFM Technology Value Matrix: 2017 Recognized Leader

Fosway Group, 9-Grid™ for Learning Systems: 2017 Strategic Challenger

ELearning! Best of eLearning: Winner for Best LMS (Enterprise)

Brandon Hall Group’s Excellence in Technology Awards: 2016 Silver Award

Nucleus Research, HCM Technology Value Matrix: 2016 Leader

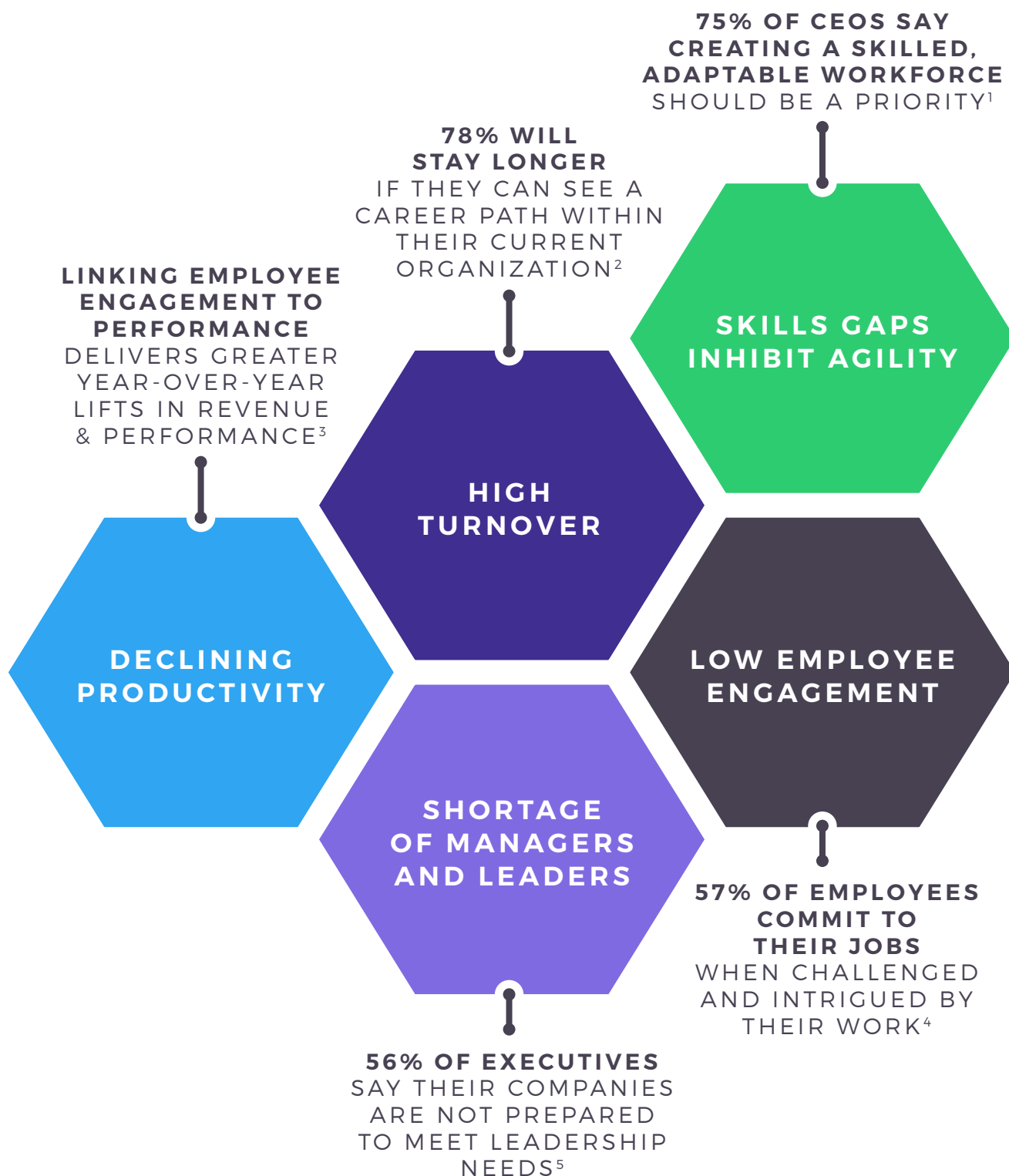
BSOCO Software of the Year: 2016 Gold Award for Best LMS

HR Technology Awards: 2016 Excellence Award, Learning Service Provider

IDC MarketScape: 2016 Leader in Learning in Integrated Talent Management

Over half of Forbes “Best Employers in America” rely on SumTotal

You're surrounded by challenges. We'll help you achieve measurable results.



1 "19th Annual Global CEO Survey: Redefining Business Success in a changing World." PwC, January 2016.

2 "One in three employees claim to have a job rather than a career, new Mercer survey finds." Mercer, August 12, 2015.

3 "Research Summary: Employee Engagement 2016." Brandon Hall Group, September 2016.

4 "Best Practice: Establish Strong Employee Relationships to Improve the Employee Experience." Aberdeen Group, January 2016.

5 "Global Human Capital Trends 2016." Deloitte University Press, 2016.

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